

Winvale adds VIA3 Video Conferencing and Web Collaborations solutions to its GSA Schedule

Winvale, a leading government technology reseller, adds VIA3's FIPS validated collaboration tools to the GSA Schedule to pursue public sector business.

Washington, DC, January 25, 2011 -- Winvale, a leading information technology reseller and professional services provider announced today that it has entered into a partnership with VIA3 to bring its' FIPS encrypted Video and Web Conferencing Solutions to the public sector through Winvale's GSA Information Technology Schedule GS-35F-0074S.

"The Winvale Group strongly believes in partnering with best in class technology manufacturers to help solve the public sector's mission critical challenges," said Winvale Managing Partner, Kevin Lancaster." As President Obama has signed into law the Telework Enhancement Act which requires federal agencies to develop more robust and secure telework plans, we feel VIA3 is perfectly positioned to solve the government challenges associated with Teleworking and secure communications. We selected VIA3 because it is the only software based FIPS 140-2 web collaboration and video conferencing solution on the market today. Agencies will appreciate the secure and cost effective approach provided by both Winvale and VIA3. Leveraging Winvale's knowledge and understanding of the public sector, VIA3 will be able to reach those federal, state, and local government agencies that can readily benefit from VIA3's solutions."

"We look forward to building a very productive relationship between our two firms which will ultimately help organizations in the public sector achieve their compliance and operational objectives. When you combine our uniquely secure, feature rich, and affordable solution with Winvale's deep government experience, you have a winning formula," said Brian Hodges, VIA3 CEO.

We firmly believe that public sector organizations will gain access to one of the web collaboration industry's leading products in VIA3's VIA3 solution, while at the same time benefit from Winvale track record of deploying best in class solutions with in the public sector.

About VIA3, Inc.

VIA3 provides new, powerful, web conferencing tools and services which enable its clients to leverage the power of the Internet to their distinct advantage. VIA3 is a service (SaaS) that provides professionals and businesses the ability to reduce travel expenses and reduce overall communications expenses, while improving productivity that will ultimately lead to increased profitability. This is achieved by combining a uniquely superior Audio and Video Conferencing Solution with real-time document and presentation sharing, presence detection with Instant Messaging, group chat, workspaces, voting and polling, and more. All aspects of communication are ultra secure and no extra hardware or communication devices are needed beyond your computer with a webcam to facilitate the virtual face-to-face meetings. VIA3 offers these web conferencing services at very reasonable, monthly-subscription prices. For large enterprises an on-premises solution is also available. Try VIA3 today or call 1 (866) 265 8060 for more information www.VIA3.com.

About Winvale

Winvale partners with technology manufacturers in an effort to bring its public sector clients best-in-class technology solutions. Located in the heart of Washington, DC, it is one of the nation's fastest-growing information technology solution providers in the United States. Supporting this assertion is Winvale's

recent recognition as one of the "Top 100 Companies in Washington DC" by Inc. magazine, and its selection as one of the "Five on Fire" by SmartCEO magazine. Call 202-296-5505 for more information or visit www.winvale.com.